

HELPING CLIENTS IDENTIFY OPPORTUNITIES, ADDRESS CHALLENGES, AND TRANSFORM THEIR BUSINESS. WE ARE EXPERIENCED, INNOVATIVE, AND COMMITTED TO OUR CLIENT'S PURSUIT OF BREAK-THROUGH RESULTS

Who we are...

Zenitas is a Seattle-based management consulting firm with highly skilled professionals who partner with clients to analyze their operations, prioritize opportunities and challenges, and create high-value solutions. Our professionals have 20+ years of deep business and technology expertise and are able to merge best practices with a client's culture to rapidly develop, mobilize and manage strategic initiatives.

What we do...

We provide an integrated and holistic approach leveraging multiple service competencies to maximize client results

Service Competencies

Strategy & Advisory

Program & Project Management

Process Excellence

Product & Service Management

Technology & Cost Rationalization

Workforce & Talent Management

Vendor Management & Strategic Sourcing

Change & Transformation Management

Who we have helped...

Our consultants have supported many large Fortune 100 companies.

Microsoft[®]

T-Mobile[®]



BOEING[®]

Washington Mutual

VISA

Service Competencies

Strategy & Advisory

Program & Project Management

Process Excellence

Product & Service Management

Technology & Cost Rationalization

Workforce & Talent Management

Vendor Management & Strategic Sourcing

Change & Transformation Management

IT Workforce Mgmt. initiative of 2,200 resources
Savings \$10.5M delivered, \$31.5M in-progress

Global support services strategy and consolidation
\$189M contract negotiation with \$32M 3-year savings, 9 month transition

Legacy systems retirement & methodology
52% ↓ in required services

Enterprise PMO processes & tools LEAN Initiative
64% ↓ work and 50% ↓ staff

CA Unicenter High Availability Solution Product Mgmt.
\$45M annual sales

Enterprise PMO competency development portal
Professional development for 400 FTE job family

Best-in-Class integrated BPO-ITO services
\$200M ↓ annual Operations Expense

Technology Rationalization program
\$75M ↓ annual Operations Expense in 18 months

LEAN IT Factory Model
35% ↓ cycle-time and 40% ↑ quality

'Dogfooding' product launch of MS' SCOM & SCCM
↑ client adoption and ↓ first release defects

For more information, contact:

Matt Pound, Managing Director
206-414-8210 • matt.pound@zenitas.com